

Audio Visual Distributors

Yealink SPIFF Promotion 2026

Dealer Guidelines and Terms

PROMOTION OVERVIEW

Promotion Period: 1st March 2026, 12:01 AM AEST to 31st December 2026, 11:59 PM AEST

Territory: Australia only

Audience: Authorised Yealink System Integrators (SIs) purchasing through Audio Visual Distributors

There are three separate Yealink SPIFF offers available simultaneously. SIs may participate in one or more offers provided they meet the eligibility requirements for each.

OFFER 1: SI DEAL REGISTRATION SPIFF

Eligibility

This offer is only available to new customers or customers who continuously purchase Yealink products through Audio Visual Distributors.

What You Earn

Both components below can be claimed simultaneously on the same project/sale.

Yealink Project SPIFF: Gift card equivalent to AUD \$50 per registered MTR project

Yealink MTR Each Unit Sold SPIFF (once the project is won and approved):

- Gift card equivalent to \$50 for each MTR-A unit sold
- Gift card equivalent to \$100 for each MTR-W unit sold
- Gift card equivalent to \$200 for each WPP30 or MeetingBoard unit sold

How It Works

1. Register your Yealink MTR project on Yealink ORS (Online Registration System) before the sale is closed. Access ORS here: <https://ors.yealink.com>
2. Receive approval from Yealink.
3. Once the project is won, you will receive gift cards equivalent to the \$50 project SPIFF plus the per-unit SPIFF values for each qualifying unit sold.

Requirements

- A minimum of 3 MTR units must be registered in a single project.
- Registration must occur on Yealink ORS (<https://ors.yealink.com>) before the project is won. Retroactive registrations are not eligible.

- SPIFFs are paid as gift cards on approved, completed projects only.

OFFER 2: MD BUNDLE PROMOTION

What You Save

Up to \$778 off Yealink MeetingDisplay devices when purchased with an MTR device in the same order.

How It Works

Purchase 1 Yealink MTR device together with a MeetingDisplay in a single order from Audio Visual Distributors and receive special bundle pricing on the MeetingDisplay.

MeetingDisplay Bundle Pricing

Product	Standard Price	Bundle Price	Saving
MeetingDisplay65	\$1,480	\$999	\$481
MeetingDisplay75	\$1,951	\$1,299	\$652
MeetingDisplay86	\$2,677	\$1,899	\$778

Recommended MTR pairings: A40/A50 or S40/S50

Warranty: 3-year warranty included

Requirements

- MTR and MeetingDisplay devices must be in the same order.
- Bundle pricing applies to MeetingDisplay65, MeetingDisplay75, and MeetingDisplay86 only.
- Contact your Audio Visual Distributors account manager for availability before placing your order.

OFFER 3: FIRST-TIME A50 & MEETINGBOARD PURCHASE SPIFF

What You Earn

Up to 34% off your first device, plus a gift card.

Basic Condition: The SI must never have previously purchased Yealink A50 or MeetingBoard devices from Audio Visual Distributors or any other Yealink distributor/reseller.

A50 Series: \$500 Gift Card

Product	Category	PPR Price	First Device Price	Gift Card
A50-010	Maximise Existing Setup (7-20 people)	\$3,968	\$2,678	\$500
A50-031	Maximise Existing Setup (7-20 people)	\$4,483	\$3,026	\$500

MeetingBoard Series: \$700 Gift Card

Product	Category	PPR Price	First Device Price	Gift Card
MB65Pro-A0 2	Collaboration and Mobility	\$6,586	\$4,358	\$700
MB75Pro-A0 2	Collaboration and Mobility	\$8,378	\$5,544	\$700
MB86Pro-A0 2	Collaboration and Mobility	\$10,183	\$6,739	\$700

Important: The gift card applies per individual product purchase but is limited to one gift card per customer per series. For example, if an SI purchases an A50-010 and receives the \$500 gift card, they will not be eligible for another gift card on a subsequent A50-031 purchase. The same policy applies to the MeetingBoard series. All gift cards are issued in digital format.

HOW TO CLAIM YOUR SPIFF

All SPIFF and gift card claims are submitted directly to Yealink. Audio Visual Distributors does not process claims. Yealink processes and applies all gift cards internally at the end of each quarter.

Claim Process

1. Ensure you have a Yealink account. If you do not have one, create an account at <https://ors.yealink.com> before submitting your claim.
2. Log in to your Yealink account and submit your claim directly through the Yealink system.
3. Yealink will process and apply all gift cards internally at the end of each quarter.

Evidence Required

- Offer 1: Yealink ORS project registration/approval confirmation and invoice showing units sold
- Offer 2: Order confirmation showing MTR and MeetingDisplay purchased in the same order
- Offer 3: Invoice for first A50 or MeetingBoard purchase from Audio Visual Distributors

For any questions about the claim process, contact your Audio Visual Distributors account manager who can assist with directing your claim to Yealink.

TERMS AND CONDITIONS

1. Eligibility (General): These promotions are open to authorised Yealink resellers (System Integrators) purchasing through Audio Visual Distributors in Australia only.
2. Eligibility (Offer 1): The SI Deal Registration SPIFF is only available to new customers or customers who continuously purchase Yealink products through Audio Visual Distributors.
3. Offer 3 First-Series Restriction: The discounted price and gift card apply to an individual product purchase but are limited to one gift card per customer per series. The special pricing and gift card are only applicable for one-time use per customer per series.
4. Registration (Offer 1): Deal registration on Yealink ORS must occur before the project is won. Retroactive registrations will not be accepted.
5. Claim Process: All claims are submitted directly to Yealink and processed internally by Yealink at the end of each quarter. Audio Visual Distributors does not process SPIFF or gift card claims.
6. Evidence Requirements: All claims submitted to Yealink must include sufficient supporting evidence. Insufficient evidence may result in claim rejection.
7. Promotions can be combined: All three promotions may be used simultaneously where eligibility requirements are met.
8. No Stacking with Other Pricing: These promotions cannot be combined with any other promotional or project pricing unless otherwise specified by Audio Visual Distributors.
9. Marketing Materials: All provided marketing materials remain the property of Audio Visual Distributors. Materials may only be used for the purposes of this promotion and during the specified timeframe.
10. Modification Rights: Audio Visual Distributors and Yealink reserve the right to modify, extend, or terminate any of these promotions at any time.
11. Yealink Interpretation: Yealink reserves the right of final interpretation of all offer terms.

For any questions regarding this promotion, please contact your Audio Visual Distributors account manager.

Marketing Department

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